

Mr Carl Askew  
Chief Executive Officer  
Shire of Wyndham East Kimberley  
Via email: [carl.askew@swek.wa.gov.au](mailto:carl.askew@swek.wa.gov.au)

Dear Carl,

Following a recent Board meeting of Australia's North West Tourism, the Board has asked that I write to you regarding two matters.

Firstly, I provided the Board with an update on our discussions over the past few months and they would like to pass on their thanks for the indication you have made to establish an ongoing financial partnership between Australia's North West Tourism and the Shire of Wyndham East Kimberley. Whilst the details of this arrangement have not been outlined at this point, the fact that there is a willingness from SWEK to proceed is very welcome. It will also no doubt lead to better outcomes in terms of tourism marketing for Kununurra and surrounds.

Should you require any information from ANW to assist with the process, please don't hesitate to make contact.

The second point relates to the lease of East Kimberley Tourism House. As you are aware, the head lease between SWEK and ANW expires in December 2018, as do the two sub leases provided by ANW to the Visitor Centre and the operators of the Chinese restaurant. The original concept behind the lease was to provide the Visitor Centre with a rent free space and ANW with a revenue stream that could be applied to marketing the region. Both of these were achieved, though with some deviations along the way. Whilst the revenue has decreased due to the vacant tenancy, the building continues to provide a positive revenue stream for ANW.

At present there is no option to extend the lease, nor any alternate plan that ANW has been made aware of that would come into effect in December 2018. I know from our discussions that there are plans being considered for other uses for that parcel of land, though it sounds as if these plans appear to be some way into the future. I also understand that the Visitor Centre has made enquiries about constructing a new building, however this also seems to be some way off from being funded.

The Board would like SWEK to consider renewing the lease on an annual basis, until such time as there is an alternative plan for that use of land. It would also provide an opportunity to re-draft the lease to a format that is more suitable to all parties.

This option would meet with the initial criteria of the funding for the construction of the building and of the vesting of the land. It would also provide some security for the existing tenants, as well as the continuing investment of revenue into regional marketing.

I would like the opportunity to discuss this option, and any other proposal that would benefit tourism, SWEK, and the non-profit entities that receive a benefit from this building. Could you please advise of your availability to meet.

Yours sincerely

A handwritten signature in black ink, appearing to be 'Glen Chidlow', written in a cursive style.

Glen Chidlow  
Chief Executive Officer  
21<sup>st</sup> September 2017